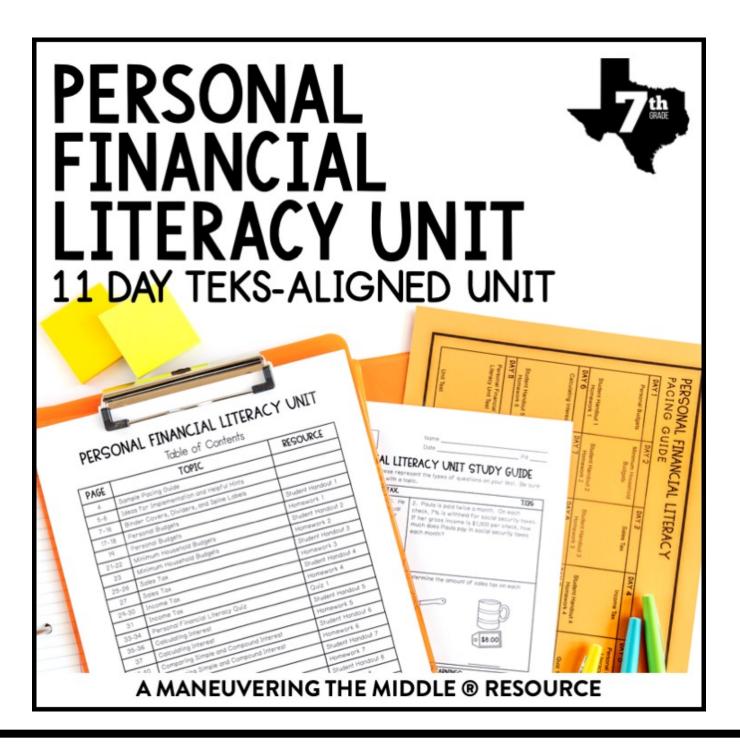
## learning focus:

solve real-world problems involving personal and family budgets and net worth

calculate simple and compound interest

solve real-world problems involving income tax, sales tax, and monetary incentives



an 11 day TEKS-aligned unit TEKS: 7.13A-7.13F

## ready-to-go, scaffolded student materials

#### PERSONAL FINANCIAL LITERACY UNIT

Table of Contents

PAGE	TOPIC	RESOURCE		
4	Sample Pacing Guide			
5-6	Ideas for Implementation and Helpful Hints			
7-16	Binder Covers, Dividers, and Spine Labels			
17-18	Personal Budgets	Student Handout 1		
19	Personal Budgets	Homework 1		
21-22	Minimum Household Budgets	Student Handout 2		
23	Minimum Household Budgets	Homework 2		
25-26	Sales Tax	Student Handout 3		
27	Sales Tax	Homework 3		
29-30	Income Tax	Student Handout 4		
31	Income Tax	Homework 4		
33-34	Personal Financial Literacy Quiz	Quiz 1		
35-36	Calculating Interest	Student Handout 5		
37	Calculating Interest	Homework 5		
39-40	Comparing Simple and Compound Interest	Student Handout 6		
41	Comparing Simple and Compound Interest	Homework 6		
43-44	Net Worth	Student Handout 7		
45	Net Worth	Homework 7		
47-48	Monetary Incentives	Student Handout 8		
49	Monetary Incentives	Homework 8		
51-54	Personal Financial Literacy Unit Study Guide	Study Guide		
55-58	Personal Financial Literacy Unit Test	Test		

©Maneuvering the Middle LLC, 2017

an 11 day TEKS-aligned unit TEKS: 7.13A-7.13F

### student friendly + real-world application

MINIMUM HOU ASK 1 fr. Richardson is trying to teach his son, Mir lelow are some common pieces of advice th gace given, elaborate on what each piece o ollow the advice.	at Mr. Richardson has shared with his	son. In th				inte pra		
	Read each scenario below. Base, would need to make in order to fu       FAMILY OF FOUR       DALLAS, TX       ITEM     EXPENSE       Rent     \$1,200       Fund     \$000	If ill their fo	ARRIED COUPLE TYLER, TX M EXPENSE nt \$800	SINGLE V	WITH ROOMMATES DUSTON, TX 1 EXPENSI 1 \$300	Ε		
— ( "Have a rainy day fu	Food\$800Transportation\$300Utilities\$250Insurance\$600Taxes\$500		Unit: Personal Find Homework 2			Name Date		Pd
MINIMUM HOUSEHOLD BUDGET • This minimum house	MONTHLY TOTAL ANNUAL SALARY		Paul is considering best fit financially He will spend	g two differen in order to m His housing Lubbock w	t job offers. Us eet his basic nee in his he insuranc	ealth e is not more in	im determine v t out Austin,	vhich is the le will spend \$150 on
your family and the control of the c	What is the advantage of havi	ing roo	\$350 on a car in either city.	be \$950. Austin it w cost \$250 more. WSTIN, TX ,000 PER YEAR	ill his loca	tion. It 0 per hth. 5600 fc In Lubb budget	or food.	utilities in either city.
BASIC NEED	<ol> <li>The single person in Houston, determines that if he can find a joint</li> </ol>	ob ear	ITEM	EXPENSE	PERCENT OF BUDGET	ITEM	EXPENSE	PERCEN OF BUDG
	his budget the same. Determine i	f he is	Rent			Rent		
			Food			Food		
	4. Write an equation to represen	thow	Transportation			Transportation		
	couple in Tyler, TX needed to ear		Utilities			Utilities		
			Insurance	¢.400	<u> </u>	Insurance		
	5. In Austin, TX the cost of housi			\$400		Taxes	\$350	
	would the family of four need to b housing?	bring	MONTHLY TOTAL ANNUAL EXPENSES			MONTHLY TOTAL ANNUAL EXPENSES		
	summarize today's lesson:					ount of money for s that offers the most		

an 11 day TEKS-aligned unit TEKS: 7.13A-7.13F

## streamline your planning process with unit overviews

PERSONAL FIN		RACY	TEKS	•		key vo	cabulary			
SUPPORTING STANDARDS	-	in a second to a fact a second as a second								
7.13A Calculate the sales tax for a										
retirement, and emergencies; taxes	7.13B Identify the components of a personal budget, including income, planned savings for college, retirement, and emergencies; taxes; and fixed and variable expenses, and calculate what percentage each category comprises of the total budget.				🖌 🗸 vertical alignment					
	7.13C Create and organize a financial assets and liabilities record and construct a net worth statement.									
	7.13D Use a family budget estimator to determine the minimum household budget and average hourly wage needed for a family to meet its basic needs in the student's city or another large city nearby.									
7.13E Calculate and compare simp	7.13E Calculate and compare simple interest and compound interest earnings.									
7.13F Analyze and compare mone	etary incentives, including sale	s, rebates, and coupons.								
BIG IDEAS							sample			
	Simple and compound interest and officer the growth of manage									
<ul><li>Budgeting helps you to be fir</li><li>Wise financial decisions over</li></ul>	VEI PERSONAL FINANCIAL LITERACY					TEKS	pacing			
	PACING GU	IDE				-				
	DAY 1		DAY 3	DAY 4	_	DAY 5	calendar			
ESSENTIAL QUESTION	Personal Budgets	Minimum Household Budgets	Sales Tax	Inc	ome Tax	Personal Financial Literacy Quiz				
How are simple and compou										
<ul> <li>How does debt impact a per:</li> <li>What types of consideration:</li> </ul>										
that ypes of consideration	Student Handout 1 Homework 1	Student Handout 2 Homework 2	Student Handout	3 Studer	nt Handout 4		·			
	DAY 6	DAY 7	PERSO	NAL FIN	VANCIA	L LITERACY				
	Calculating Interest	Comparing Simple and Compound Interest	OVERV	OVERVIEW		TEKS				
			ТО	TOPIC		TEACHING TIPS				
	Student Handout 5	Student Handout 6			<ul> <li>I think this is a great foundation to begin the unit because percent application is such an integral piece of the unit. Students should be able to fluently find percents and parts of a total budget using a table.</li> </ul>					
	Homework 5	Homework 6	Personal Budgets		As an engagement piece, consider showing the site <u>www.mint.com</u> and teaching students the real-life					
	DAY 11	NOTES			applicatio	on of personal budgets.				
	Personal Financial Literacy Unit Test	This unit does not have rea time, then I would suggest			<ul> <li>Visit <u>https://bettermoneyhabits_bankofamerica.com</u> and click on "Saving and Budgeting." There are several great videos and infographics to consider showing your students, such as "How to set up a budget and stick to it," which shows the process of setting up a budget and considering fixed and variable expenses.</li> </ul>					
						s://livingwage.mit.edu and click on * amily sizes in close proximity to you	Texas." Then, click on your county. Discuss the needs of .			
	Unit Test		Sala			at familiar with paying taxes for item	what they already know about sales tax. They are likely is at a store and might be able to discuss what tax money			
teaching ideas			Sale	Sales Tax		<ul> <li>Consider projecting an actual receipt showing the sales tax and the different types of non-taxable goods.</li> </ul>				
			Incom	Income Tax		<ul> <li>Income tax is quite complicated as it is progressive and dependent on your filing status. So, I decided to focus on the types of taxes that are a percentage of income, like social security and Medicare. On a broader scale, students must understand that income taxes are withholdings that are taken out prior to receiving a paycheck. These are not voluntary and result in a net income.</li> </ul>				
			<ul> <li>Visit <u>https://bettermoneyhabits.bankofamerica.com</u> and click on "Taxes and Income." There are several great videos and infographics to consider showing your students, such as "A Guide to Your Paycheck," which shows the different parts of a pay stub and the various deductions.</li> </ul>							
							@Maneuvering the Middle LLC, 2017			

#### an 11 day TEKS-aligned unit TEKS: 7.13A-7.13F

### unit study guide + assessments

Unit: Personal Financial Literacy Quiz	NamePd	_
QUIZ: PERSONAL FINAN         Answer each question and be sure to show         1. Mr. Ronaldo earns \$46,650 in annual grincome tax this year. What is the amount pay?         A. \$3,386.50       B. \$3,265.50         C. \$4,108.60       D. \$4,665.00         2. Jacob would like to purchase a coat an \$62.75, and the hat is \$14.25. If the sales amount of tax on Jacob's purchase?         A. \$6.16       B. \$6.88         C. \$7.02       D. \$7.44         3. After taxes, Olive brings home \$2,800 she would like to set aside 15% of her incool Olive save each month?         A. \$360       B. \$385         C. \$408       D. \$420	w your work when necessary.  is poss income. He will pay 7% in of income tax that Mr. Ronaldo will  Unit: Personal Financial Literacy Review  PERSONAL FINANCIAL LITTE Solve each of the problems below. These repre to ask questions if you need more help with a to I CAN CALCULATE SALES AND INCOME TAX.  I. Kane earns an annual salary of \$42,500. He is paid twice a month with paychecks of equal amounts. If Medicare taxes represer his income, then how much will Kane home after Medicare taxes?	7.13G
Use the budget below to answer questions         Patel's \$2,500 monthly budget breakdown         CATEGORY       Rent       Utilities         AMOUNT       \$1,000       \$175         4. Which of the following is a true statem regarding Patel's monthly budget?         A. More than 50% of Patel's budget is spron rent.         B. Patel is saving more than 10% of her monthly income.         C. Patel's car payment and other spendin account for more than 25% of her monthly income.         D. Patel is spending more than 10% of he monthly income on her car payment.	3. The items below are charged an 8 item.	SEVENTH GRADE CURRICULUM <b>FINANCIAL</b> <b>JUNIT TEN:</b> ANSWER KEYS
answer included	earns annual simple interest. After 6 she had earned \$990 in interest. Wha interest rate of the account?	©MANEUVERING THE MIDDLE, 2017